INFISOL ENERGY

Infinite Potential. Optimized Solutions.

Company Profile

Infinite Potential. Optimized Solutions.



C&I Solar Solutions



Solar Open Access



IPP Projects



Battery Energy Storage

Experience. Scale. Excellence.

Proven EPC | Growing Year-on-Year

10 Years of Excellence

1. Trusted Partner

500+ MW
Installed Capacity

Strong partnerships.
Reliable delivery.
Sustainable impact.

Partners We have Worked With:

Celgall – Pursuit with Excellence
Endress + Hauser – People for Process Automaton
SMS
HCLTech
Brand Factory
SBI
Meta Engitech
adani Ports and Logistics
Monte Carlo – It's the way you make me feel

2. Technical Expertise

250+ Skilled & Experienced Professionals

BITS Pilani – Pilani | Dubai | Goa | Hyderabad
XLRI – Xavier School of Management – For the greater good

Founded by alumni of Top Institutes

ISO 9001:2015 COMPANY | ISO 14001:2015 COMPANY | ISO 45001:2018 COMPANY

ISO Certified
Systems & Process Excellence

Leadership Expertise
Spanning electrical, civil, solar EPC, renewable energy, and project execution.



Team With
Tendering & Bidding Expertise

3. Diversified Offerings









INFISOL ENERGY

One Partner. Every Solar Solution.

Complete Solar Solutions



Rooftop solar



Open access



Solar + BESS



BESS Standalone



PM KUSUM



Tender Consultation



IPP



Solar Park

INFISOL ENERGY

People, Experience, Excellence

Leadership Team



Raman Ladda

Director & CEO

- 8+ Years of experience in the clean energy transition, with leadership roles at Reliance Industries & Accenture Strategy.
- Deployment experience of 500+ MW of Wind + Solar Solutions.
- Provided renewable energy advisory services to multiple Fortune 500 companies.



Deepak Ladda

COO

- 35+ years of experience in the electrical field, worked extensively with Discom and Transmission companies.
- Experience in substation testing, erection and commissioning.
- Proven expertise in leading large-scale electrical projects.



Ajay Kotgire

Director

- 8+ years in project management, business consulting, and renewable energy, with expertise in solar project development and execution.
- Strong expertise in business consulting, client engagement, & strategic partnerships.
- Successfully delivered clean energy solutions for commercial, industrial, and township developments.

INFISOL ENERGY

Store smarter. Spend less. Stay powered.

Battery Energy Storage Solutions



PEAK DEMAND MANAGEMENT

Automatically discharges stored energy during peak grid hours, keeping your Maximum Demand within limits and eliminating costly penalty charges.

Cut demand charges by up to **30%**

SOLAR STORAGE AND BACKUP

Stores surplus solar during the day, powers your operations after sunset, and switches instantly to backup power when the grid goes down.

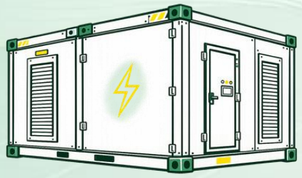
Zero downtime. Maximum solar **ROI**

ENERGY COST ARBITRAGE

Charges during low-tariff hours and discharges at peak-tariff hours daily, turning grid price variation into a consistent and measurable cost saving.

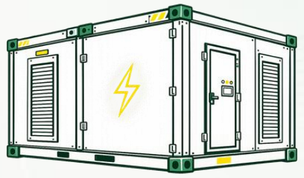
Reduce per-unit cost by up to **25%**

Technical Partnerships in BESS



440 MWh

Morena 220 MW Solar + 440 MWH BESS Park, Madhya Pradesh



150 MWh

Standalone BESS Project, PSPCL Punjab

INFISOL ENERGY

HOW YOU HOLD IT

Own the asset, or buy only the power

CAPEX turnkey



YOUR CAPITAL
Full

ASSET OWNERSHIP
You own outright

BEST SUITED WHEN
You want the asset, the accelerated depreciation benefit and full control of the economics.

OPEX / PPA



YOUR CAPITAL
NILL

ASSET OWNERSHIP
Infisol owns and operates

BEST SUITED WHEN
You want savings from day one without deploying capital or carrying the asset.

Group captive



YOUR CAPITAL
26% equity in the SPV

ASSET OWNERSHIP
Shared across consumers

BEST SUITED WHEN
You want cross subsidy and additional surcharge exemption, and scale shared across sites or entities.

SO WHAT

A developer can offer you the asset or the power.

An installer can only offer you the asset.

INFISOL ENERGY

WHY WE CAN DELIVER IT

Complete In-House EPC Delivery

Land
Acquisition, lease, revenue records, NA conversion

Grid
Connectivity, evacuation design, DISCOM coordination

Regulatory
Open access, group captive, net metering, banking

Engineering
Plant design, storage sizing, dispatch modelling

Procurement
ALMM modules, inverters and BESS, at scale pricing

Construction
In-house EPC across four states

Operate
Long term O&M and performance monitoring

HOW THE ORGANISATION IS BUILT

Functional leads in-house
Dedicated leads for design, site execution and PMO, procurement, quality control, and operations and maintenance.

250+ person team
Engineering, construction, procurement and O&M resourced internally across four states, not hired per project.

Systems and processes
ISO 9001:2015, ISO 14001:2015 and ISO 45001:2018 certified. Recognised under the Start-up India programme.

INFISOL ENERGY

Zero capital. Fixed tariff. Guaranteed generation.

We Own the Asset. You Buy the Power.



NIL CAPITAL EXPOSURE

We fund, build, own and operate the plant, on your roof or on land we already hold. You commit no capital and pay only for the units used.

Capex NIL. Savings from month one



TARIFF CERTAINTY

Your rate is fixed for the full term with a defined escalation, while industrial grid tariffs keep rising 4 to 7 percent every single year.

Lock your energy cost for 25 years



PERFORMANCE RISK ON US

Generation guarantee, O&M, spares and monitoring sit with us for the life of the PPA. Any shortfall in output is ours to absorb, not yours.

Full-Term Generation Guarantee

Our Proven IPP Portfolio

35 MW
MSKVY 2.0 Maharashtra

30
Dharngaon Solar Park

40 MW
Solar + BESS Open Access Solar Park

INFISOL ENERGY

INFISOL ENERGY
Infinite Potential. Optimized Solutions.

Celebrating 10 Years of Excellence

THANK YOU

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