INFISOL ENERGY

Infinite Potential. Optimized Solutions.

Company Profile – Kusum Projects

Infinite Potential. Optimized Solutions.



Experience. Scale. Excellence.

Proven EPC | Growing Year-on-Year

10 Years of Excellence

1. Trusted Partner

500+ MW
Installed Capacity

Strong partnerships.
Reliable delivery.
Sustainable impact.

Partners We have Worked With:

Celgall – PURSUIT WITH EXCELLENCE
Endress + Hauser – People for Process Automaton
SMS
HCLTech
Brand Factory
SBI
Meta Engitech
adani Ports and Logistics
Monte Carlo – It's the way you make me feel

2. Technical Expertise

250+ Skilled & Experienced Professionals

BITS Pilani – Pilani | Dubai | Goa | Hyderabad
XLRI – Xavier School of Management – For the greater good

Founded by alumni of Top Institutes

ISO Certified
Systems & Process Excellence

Leadership Expertise
Spanning electrical, civil, solar EPC, renewable energy, and project execution.



Team With
Tendering & Bidding Expertise

3. Diversified Offerings









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WHY WE CAN DELIVER IT

Complete In-House EPC Delivery

Tendering

Bid preparation, documentation and submission

Land

Acquisition, lease, revenue records, NA conversion

Grid

Connectivity, evacuation design, DISCOM coordination

Engineering

Plant design, storage sizing, dispatch modelling

Procurement

ALMM modules, inverters and BESS, at scale pricing

Construction

In-house EPC across four states

Operate

Long term O&M and performance monitoring

HOW THE ORGANISATION IS BUILT

Functional leads in-house

Dedicated leads for design, site execution and PMO, procurement, quality control, and operations and maintenance.

250+ person team

Engineering, construction, procurement and O&M resourced internally across four states, not hired per project.

Systems and processes

ISO 9001:2015, ISO 14001:2015 and ISO 45001:2018 certified. Recognised under the Start-up India programme.

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Proven KUSUM scale

KUSUM execution across four states, with Ceigall as our largest client

300+ MW

KUSUM capacity commissioned to date

35%

of Maharashtra KUSUM capacity secured for customers last year

2,000+

Acres of land already aggregated

On-time commissioning

First to commission 100% of capacity in Phase 1 and Phase 2, and the first project under Tender 1.

Maharashtra client portfolio

CLIENT	CAPACITY
Ceigall India	**337 MW**
Oswal Group	**170 MW**
Toplight Renewables	**59 MW**
Courage Infra	**50 MW**
SGD Infra	**50 MW**
Vitthal Corporation Ltd	**47 MW**
Others	**82 MW**

Client capacities include secured projects and pipeline.

35% is a management estimate for the relevant Maharashtra award cycle.

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Why Infisol

Execution experience and an existing relationship to build on

55 days

Delivery benchmark

10 MW AC / 12.5 MW DC commissioned at Ranjangaon Deshmukh, Kopargaon

2,000+

Acres aggregated

Land aggregation and lease coordination for KUSUM site readiness

250+

In-house professionals

Engineering, procurement, construction and O&M teams across four states

Established stakeholder relationships

Experienced coordination with landowners, DISCOMs and local stakeholders

55 days is a project-specific achieved benchmark.

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Building the next phase

Developer support at scale

14+

Developers supported

3 GW

Combined project pipeline

Supported Ceigall's growth

INR 6,000 Cr

Order book built over the last 9 months

Proposed partnership scope

Opportunity assessment

Review tender opportunities and development requirements.

Tendering and bids

Prepare technical bids, documentation and submissions.

Land and grid readiness

Coordinate land aggregation, site access and DISCOMs.

EPC execution

Engineering, procurement, construction and commissioning.

Next step: agree an execution package and a joint pipeline development plan.

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People, Experience, Excellence

Leadership Team



Raman Ladda

Director & CEO

- *8+ Years of experience in the clean energy transition, with leadership roles at Reliance Industries & Accenture Strategy.*
- *Deployment experience of 500+ MW of Wind + Solar Solutions.*
- *Provided renewable energy advisory services to multiple Fortune 500 companies.*



Deepak Ladda

COO

- *35+ years of experience in the electrical field, worked extensively with Discom and Transmission companies.*
- *Experience in substation testing, erection and commissioning.*
- *Proven expertise in leading large-scale electrical projects.*



Ajay Kotgire

Director

- *8+ years in project management, business consulting, and renewable energy, with expertise in solar project development and execution.*
- *Strong expertise in business consulting, client engagement, & strategic partnerships.*
- *Successfully delivered clean energy solutions for commercial, industrial, and township developments.*

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Celebrating 10 Years of Excellence

THANK YOU

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